



## Small Business Resource Guide

---

This guide is designed for utilizing to start, maintain and grow a business in the Fountain Valley. The information contained in this packet will provide business owners and entrepreneurs with the tips and tools necessary to navigate the many obstacles in starting a business. From required licensing and insurance requirements, to networking and educational opportunities. A valuable resource for any business owner.

**Disclaimer:** Guide is intended as an online hyperlink categorization of resources.

*\*Consult with either a legal and/or financial advisor with respect to starting and operating a small business.*



## **City of Fountain Assistance**

### **City of Fountain**

Visit the City of Fountain website for information on all of the services provided to businesses in the City of Fountain. [www.fountaincolorado.org](http://www.fountaincolorado.org).

719-322-2000

### **Chamber of Commerce**

Assisting emerging and existing businesses with their business needs. The Chamber offers a full range of business support connectivity and an ambassadorship program for the Fountain Valley. [www.fountainvalleychamber.com](http://www.fountainvalleychamber.com)

719-382-3190

### **Economic Development**

Business incentives, tax credit programs, city statistics and business climate information for the City of Fountain.

719-322-2056

### **Planning**

Preparation of long range plans to guide the growth and development of the community. Coordinates and reviews proposed site development and land use projects.

719-322-2028

### **City Administration**

The City Administration is responsible for the day to day operations of the City of Fountain.

719-322-2020

### **Customer Service (Utilities)**

Fountain Utilities Customer Service assists citizens in need of new service, a disconnection or transfer of service, or who have questions about their utility bills are encouraged to contact customer service.

719-322-2010

### **Fountain Sanitation**

Commercial containers, collection services, and commercial accounts.

719-382-5303

### **Neighborhood Services**

Code Enforcement plays an important role in preserving the attractive appearance of commercial and residential neighborhoods in the City of Fountain, which includes junk, debris, trash, nuisance, weeds, zoning, and rental/leased property maintenance.

719-322-2032

### **Fountain Police Department**

The Fountain Police Department enforces public safety, is heavily involved with community events, and is a valuable resource for businesses in need of security and crime prevention tips and support.

719-382-8555

### **Fountain Fire Department**

The Fire Department provides public safety services and conducts annual business inspections.

719-382-1002

### **SBDC Disaster Recovery**

The Colorado SBDC helps businesses recover from natural disasters like floods and wildfires. Assistance is provided for disaster loan applications, long-term planning, insurance navigation, physical and economic loss estimations.

800-659-2955

## **Entrepreneurial Support**

### **Start-up Colorado**

Startup Colorado is a regional initiative to increase the breadth and depth of entrepreneurial ecosystem across Colorado's Front Range. From Fort Collins to Boulder, from Denver to Colorado Springs, their mission is to multiply connections among entrepreneurs and mentors, improve access to entrepreneurial education, and build a more vibrant entrepreneurial community.

### **Colorado Business Resource Book**

The Colorado Business Resource Book is one of the most successful and comprehensive business start-up guides in the nation. It is made possible by a collaborative effort between federal and state business assistance agencies and the private sector.

### **One Million Cups**

One Million Cups is an organization dedicated to assisting entrepreneurs with networking and business development. Every week two new entrepreneurs present their company to a group of other business owners. During this presentation they take questions and have a discussion about ways to improve their business.

### **Ignite Colorado Springs**

Ignite is a high-energy evening giving voice to the ideas and insights of Colorado's brightest, most creative and most influential people. By bringing together such a diverse group of people they hope to create new connections and inspire action for the community. This action will take many forms, and each will help move Colorado toward a brighter future. Each presenter has only 5 minutes and 20 slides advancing automatically to make their point.

### **Score Colorado Springs**

Free and confidential business mentoring tailored to meet the needs of your small business and your personal objectives, business and start-up workshops for the local community and at the nearby military installations.

719-636-3074

## **Real Estate**

### **Cameron Butcher**

A full service commercial real estate company serving clients throughout Colorado.

### **Loopnet**

LoopNet is the #1 commercial real estate services online, with more site traffic, more members, and more geographic coverage than any other company.

### **Pikes Peak Association of Realtors**

This web site is provided to you by REALTORS® from Colorado Springs and throughout the Pikes Peak region in order that you may be better equipped to make smart decisions about Colorado Springs real estate during challenging times.

### **Pikes Peak Regional Building Authority**

Informational database on buildings and businesses in the Pikes Peak Area.

719-327-2880

### **CBRE**

Real Estate Market reports and research on the Colorado Springs and Pikes Peak Areas.

### **National Entrepreneur Center**

By creating a single location that houses a variety of business assistance organizations, the National Entrepreneur Center provides easy access to industry connections, business counseling and relevant business training.

## **Association and Networking Resources**

### **Fountain Valley Chamber of Commerce**

The Fountain Valley Chamber of Commerce is an organization of businesses and professionals working together to make our community a better place for everyone to work and live. Our goals are to ensure economic prosperity, enhance the quality of life and encourage public and private sector organizations to improve the Fountain Valley's economic base.

719-382-3190

### **Woodland Park Chamber of Commerce**

The Greater Woodland Park Chamber of Commerce serves as a catalyst to promote the prosperity of their community. The Chamber does this by providing promotional, networking, marketing, educational and advocacy opportunities. The Chamber participates with its members to support our community by providing direction and building positive connections and linkages.

719-687-9885

### **Colorado Springs Chamber & EDC**

The Colorado Springs Chamber & EDC is committed to being the primary advocate for the Colorado Springs business community, dedicated to serving businesses of all sizes to build the Pikes Peak region's economy. The Business Alliance is the connection between business and government, business and business, and business and the workforce.

719-471-8183

### **Colorado Springs Executives Association**

The Association has been actively functioning since 1960 as the city's oldest business networking group. CSEA, or Execs as it is popularly called, was organized and still functions for only one purpose: business. It is not a philanthropic, service, or social organization. Its purpose is to act as a mechanism to help its members in their businesses.

719-291-5545

### **Southern Colorado Women's Chamber of Commerce**

To support, develop and create opportunities for women in business through education, information exchange, collaborative partnerships, and alliances that promote commerce and economic empowerment.

719-442-2007

### **Latino Chamber of Commerce**

The Hispanic Chamber is dedicated to providing opportunities and resources to all businesses and individuals, with a focus on the Hispanic community and its culture.

719-542-5513

### **Tri-Lakes Chamber of Commerce**

The Tri-Lakes Chamber of Commerce provides leadership to support, improve, and promote existing and new business, through shared resources such as networking, communication, small business development, demographic information, providing seminars and training.

719-481-3282

### **Colorado Springs Convention and Visitors Bureau**

The Colorado Springs Convention & Visitors Bureau is the premier marketing organization for Colorado Springs and the Pikes Peak region (El Paso, Teller and Fremont Counties).

719-635-7506

### **Colorado Springs Black Chamber of Commerce**

The CBCC provides extraordinary customer service, reasonable member rates and value-added resources. It works with other area chambers to give members a broad range of opportunity for networking and visibility. It's more than a business as usual membership organization.

719-487-9176

## **Business Resources**

### **Verizon**

Telecommunication service

### **AT&T**

Cell phone, DSL, Digital TV

### **Dish**

Satellite Cable Service

### **DirecTV**

Satellite Cable service

### **Centurylink**

Phone, DSL, PrismTV

### **Comcast/XFinity**

Phone, DSL, TV

### **Black Hills Energy**

Natural Gas Services

### **City of Fountain Utilities**

Electric and Water Services

### **Fountain Sanitation**

Water and Waste Water Service

### **Widefield Water**

Water Service for Security/Widefield

### **Colorado Springs Utilities**

All Utility Services

## **Data Center**

### **Reference USA**

The premier database source of business and residential information. This site is free through most of the public libraries in the Pikes Peak Region.

### **U.S. Bureau of Economic Analysis**

National, international, regional and industry economic measures provided by the U.S. Department of Commerce Bureau of Economic Analysis.

### **U.S. Bureau of Labor Statistics**

Workforce Data provided by the U.S. Department of Labor Bureau of Labor Statistics.

### **U.S. Census Bureau**

Population, housing and economic statistics provided by the U.S. Census Bureau from the 2010 Census.

### **Zip Skinny**

Put in any US zip code and Zip Skinny will give you everything you might want to know about that neighborhood.

### **Info USA**

Business sales leads and mailing list generators.

### **SizeUP**

A free online intelligence tool designed to help increase profits and display your greatest competition locations.

### **Colorado Springs Chamber & EDC**

Networking and database support for business in the Colorado Springs region.

(719)-471-8183

## **Financial Assistance**

### **ARC Loans**

The SBA's ARC Loan Program can provide up to \$35,000 in short-term relief for viable small businesses facing immediate financial hardship.

### **Private Activity Bonds**

Private Activity Bonds are tax-exempt bonds that can be issued for specific purposes (commercial and residential).

### **Grants.gov**

Direct Government administration registration and application source providing access to over 26 federal grant making agencies.

### **USA Grants**

An online resource created to empower individuals with the tools they need to find and apply for all different types of free grant funding.

### **Online Tax Services Review**

A comprehensive guide featuring expert reviews, detailed comparisons, and data-driven ratings to assist business owners in the decision process.

### **Startups**

Connect with the world's biggest community of Venture and Angel start up capitol investors.

### **Colorado Venture Capital Authority**

The Colorado Venture Capital Authority (VCA) was established in 2004 to make seed- and early-stage capital investments in businesses. The VCA was allocated \$50 million in premium tax credits, which it subsequently sold to insurance companies.

### **Accion Colorado**

A leader in U.S. micro-finance, bringing affordable small business loans to micro entrepreneurs.

### **Funding Circle**

A third party lender, with rates starting at 5.99%. Funds can be used the same as bank funds.

### **Pikes Peak Small Biz**

An information hub for small businesses and entrepreneurs in the Pikes Peak region of Colorado. They are dedicated to connecting small businesses in the Pikes Peak region with the information they need in every stage of business development.

### **Colorado Lending Source**

Colorado Lending Source is Colorado's trusted not-for-profit resource for small business financing. We serve as a bridge connecting small business owners with the loan programs, lenders and support they need to succeed.

303-657-0010

### **El Paso County Revolving Loan Fund**

The El Paso County Revolving Loan Fund is a federally-funded loan pool created by the U.S. Department of Housing and Urban Development. The funds, CDBG monies, are provided by the State of Colorado and administered locally.

### **Pikes Peak Regional Development Corporation**

The PPRDC is a certified Development Company (CDC) that has funds available for small loans to credit-worthy companies at favorable rates.

## **Small Business Loans/Lenders**

### **First State Bank of Colorado**

### **Pikes Peak National Bank**

### **Rocky Mountain Bank and Trust**

### **UMB Bank**

### **Northstar Bank**

## Media Resources

### Colorado Springs Gazette

Newsroom General Number: 719-636-026

Classifieds: [444sell@gazette.com](mailto:444sell@gazette.com)

### News Channel 13 KRDO (ABC Affiliate)

T.V. Advertising: Phil Emmert 719-575-6253,  
email: [p.emmert@krdo.com](mailto:p.emmert@krdo.com)

Radio Advertising: Jo Anne Rowley 719-575-  
6288 email: [j.rowley@krdo.com](mailto:j.rowley@krdo.com)

### KOAA Channel 5 (NBC Affiliate)

Newsroom General Number: 719-630-3930

### KKTV 11 News (CBS Affiliate)

Advertising General Number: 719-457-8217

### The Pueblo Chieftain

Advertising: Monica Sweeney, Number:  
719-546-2275, email: [msweeney@chieftain.com](mailto:msweeney@chieftain.com)

### Shop Local Colorado

Advertising: [support@adqic.com](mailto:support@adqic.com)

### Colorado Springs Business Journal

Advertising: Vanessa Nagel: 719-329-5221,  
email: [vanessa.nagel@csbj.com](mailto:vanessa.nagel@csbj.com)

### The Colorado Springs Independent

Kurt Woundy- Editor-in-Chief

Phone: 719-577-4545

### El Paso County and Fountain Valley Advertiser and News

Fountain Valley's Hometown community paper  
published every Wednesday since 1958.

Patricia St. Louis- Managing Editor

[news@epcan.com](mailto:news@epcan.com)

Geof Clark- [ads@epcan.com](mailto:ads@epcan.com)

Phone: 719-382-5611

### Colorado Springs A-Source Magazine

Colorado Springs Area Information for  
Relocation, Business Acclimation and Economic  
Development.

### The Denver Post

Advertising: [reach@denverpost.com](mailto:reach@denverpost.com).

Phone: 303-825-2525.

## **Statewide Resources**

### **Colorado Home Page**

State of Colorado home page

### **Business Name Research/Fictitious Name (D.B.A.)**

Find information on forming, licensing and funding a business and register your business with the state.

### **Tax and Revenue Questions**

Tax collection and enforcement. Questions about the state's income tax, property tax, or any other taxes or regulations can be answered by contacting the Department of Revenue.

### **Licensing and Regulation Oversight**

DORA is dedicated to preserving the integrity of the marketplace and is committed to promoting a fair and competitive business environment in Colorado.

### **Small Business Administration**

The SBA helps Americans start, build and grow businesses. Through an extensive network of field offices and partnerships with public and private organizations, SBA delivers its services to people throughout the United States, Puerto Rico, the U. S. Virgin Islands and Guam.

### **SCORE Colorado Springs**

Free and confidential business mentoring tailored to meet the needs of your small business and your personal objectives, business and start-Up workshops for the local community and at the nearby military installations.

719-636-3074

### **Colorado Department of Agriculture**

Agritourism covers a wide variety of recreational, educational and other leisure activities and services, provided by farmers and ranchers and experienced by consumers who value the activity or service they receive and seek it out. Agritourism may be defined as activities, events and services related to agriculture that take place on or off the farm or ranch, and that connect consumers with the heritage, natural resource or culinary experience they value. There are three general classifications of agritourism activities: on-farm/ranch, food-based, and heritage activities.

### **Colorado SBDC**

The Colorado Small Business Development Center Network (CSBDC) is dedicated to helping existing and new businesses grow and prosper in Colorado by providing free and confidential consulting and no- or low-cost training programs.

The CSBDC has locations around the State with a team of business experts ready to help you create and retain jobs, secure loans, increase sales, win government contracts, obtain certifications and more.

### **Pikes Peak Regional Workforce**

The center provides resources to employers to aid with employee vacancies and or specialized skillset training of employees.



## **National Resources**

### **Internal Revenue Service**

Everything a business owner needs to know in establishing, operating and reporting guidelines from the IRS.

### **Occupational Safety & Health Administration**

OSHA encourages all businesses to establish safety and health programs to prevent workplace hazards and injuries.

### **Small Business Administration**

A guide to managing a business from start to finish; including information on SBA Loans and stimulus programs.

### **PartnerUp**

Online community for small businesses; find people, discussions, and more.

### **BusinessUSA**

An official site of the U.S. Government which helps small businesses understand legal requirements, and locates government supporting services.

### **Startup America**

The Startup America Partnership is a private, nonprofit entity dedicated to increasing the number of new high-growth firms creating economic growth.

### **Entrepreneur Magazine**

An articles, videos, tools and services center to aid aspiring entrepreneurs in opening and operating a small business.

### **LoopNet/CoStar**

The number one commercial real estate provider online.

### **Online Tax Services Review**

A comprehensive guide featuring expert reviews, detailed comparisons, and data-driven ratings to assist business owners in the decision process.

### **Wall Street Journal**

The highly accredited business publication, Wall Street Journal, provides online resource of articles, interviews, and business tips and tricks.

### **MarketWatch**

Keep up to date with the stock market and interests affecting small business, powered by Wall Street Journal.

### **Business Week**

A business resource that captures and tracks small business developments and reports in real time.

### **USA Today**

Rhonda Abrams' video segments are focused on the ideas, opportunities, and inspirations of being a small business owner.

### **NBC News**

“Your Business” was created by the national television syndicate MSNBC as an online source addressing small business interests.

### **FindLaw**

A legal assistance resource for small business owners.

### **SizeUp**

A free online intelligence tool designed to help increase profits and displays your greatest competition locations.

### **Small Biz Daily**

Online center to track trends and grow business.

## **Small Business Event Opportunities**

### **Fountain Valley Chamber of Commerce**

January through October, the Fountain Valley Chamber of Commerce hosts Business After Hours once a month, a time to meet and network with local business owners throughout the Fountain Valley and learn about new businesses.

The Chamber also hosts a weekly networking breakfast every Friday morning at Sarg's Grill.

### **Colorado Springs Small Business Week (SBDC)**

The Better Business Bureau® of Southern Colorado and the Colorado Springs Small Business Development Center would like to invite you to Small Business Week 2018! Annually we will be bringing you nightly panelists as resources to help your business grow!

### **Veteran's Small Business Conference (SBDC)**

This annual event brings together subject experts on a variety of topics all aimed specifically at the veteran entrepreneur. The day concludes with a networking event and cocktail hour. This event takes place at The Pinery at the Hill in Colorado Springs

### **The Colorado Garden and Home Show**

One of the largest trade shows in Colorado, the Colorado Garden and Home Show is an ideal place for any business to network with potential clients. Businesses can set up a booth or displays during the Show and events take place throughout the weekend to help highlight some of the great businesses in Colorado.

## **Business Facts**

Colorado is one of the best places in the country to start a small business

98% of all firms in Colorado are considered small businesses

52% of all private sector workers are employed by small business



**Contact:**  
Economic Development  
719-322-2056  
[econdev@fountaincolorado.org](mailto:econdev@fountaincolorado.org)



**Contact:**  
719-382-3190  
[info@fountainvalleychamber.com](mailto:info@fountainvalleychamber.com)